Associate /IBD Agreement - Terms and Conditions

These Terms and Conditions are to be read together with the IBD Application (Form- the "Application"). They become binding if and when Toptime, in its sole discretion, accepts the Application pursuant to Clause 2 here in and Section 3 of the Rules of Conduct for Toptime Distributors (the "Rules of Conduct" or the "Rules").

1. Definitions:

- a) Cooling Off Period: shall, subject to Clause 9, mean a period of 90 days from the date of acceptance of this IBD application by Toptime within which period any new IBD/Distributor shall be entitled to terminate this Agreement without penalty and be entitled to refund of price of products or materials purchased from Toptime franchisee as per section 4.9 of rules of Conduct, upon return of such products or materials in saleable condition. (b.) IBD: shall mean a person appointed by Toptime on a principal-to-principal basis through this IBD Agreement to undertake sale, distribution and marketing of Toptime products and services and to register Preferred Customers within the Territory. A Toptime IBD may introduce or sponsor further levels of IBDs and support them to build their direct selling business of Toptime goods & services. (c.) IBD Agreement: in accordance with Rule 3 of the Toptime Rules of Conduct shall mean and include the following: i. The IBD Application Form; ii. These Terms and Conditions forming part of the IBD Application; iii. The Toptime Business Plan; iv. The Rules of Conduct for Toptime Distributors; v. The Toptime Refund Policy; and vi. The Quality Assurance Standards; as amended from time to time. Toptime may notify any such amendments on its website, www.toptimenet.com. (d.) Saleable: shall mean marketable, unused, not expired, not seasonal, discontinued or special promotional products and/services. (e.) Territory: shall mean the Republic of India. (f.) Effective Date: shall mean the date of submission of the duly filled IBD Application, subject to Approval by Toptime Network Pvt. Ltd.
- 2. Distributorship / Direct Selling. Toptime appoints, as of the Effective Date, the individual(s) identified in the above IBD Application, or if applicable, the legal entity listed therein (the "Entity"), as a IBD of Toptime Products and services, and the Applicant(s) (here in after individually or collectively referred to as the "IBD or Distributor") agree(s) to such appointment. As of the Effective Date and upon receipt of ordering information and completion of any required formalities, the Distributor may, on a non-exclusive basis, within the Territory as may be communicated by Toptime, and otherwise in accordance with the IBD Agreement, purchase Toptime Products from Toptime in order to sell, distribute and market the same, and also register Preferred Customers.
- 3. Duration: This IBD Agreement, shall remain valid and continue to remain in full force unless terminated earlier by either Party with or without cause as given herein below in Clause 9.
- 4. No Employment Relationship: The Distributor hereby confirms that he/she/they has or have entered into this IBD Agreement as an independent contractor. Nothing in the IBD Agreement shall establish either an employment relationship or any other labour relationship between the Parties or a right for the Distributor to act as a procurer, broker, commercial agent, contracting representative or other representative of Toptime. When purchasing and selling Toptime Products, the Distributor shall operate as an independent vendor, acting in his/her/their own name, at his/her/their own responsibility and for his/her/their own account.
- 5. No Assignment: This IBD Agreement is intuitu personae entered into on a personal basis, and neither this IBD Agreement nor any of the rights or obligations of the IBD/Distributor arising here under may be assigned or transferred without the prior written consent of Toptime.

- 6. Representative(s): The Co-Applicant/Authorized Representative(s) acknowledge(s) that Toptime will deal exclusively with the Primary Applicant/First Authorized Representative in respect of all Toptime Business matters, and also pay commissions and/or any other compensation to and in the name of the Primary Applicant/Entity only.
- 7. Payments and Bank Accounts: Toptime will make all payments on account of commissions, discounts, returns or refunds etc. through bank transfer in favour of the Primary Applicant/Entity only as per the details provided in the IBD Application or as may be updated by the Primary Applicant/Entity in writing from time to time, after deducting applicable taxes and processing fees. The bank account must be opened and operated in full compliance with Indian law.

8. Obligations of IBDs:

(a.) The Distributor shall not sell any Toptime Product for a price exceeding the Maximum Retail Price mentioned on the labels of the Toptime products. (b.)The Distributor shall, throughout the validity of this IBD Agreement, strictly adhere to all applicable laws, regulations and other legal obligations that affect the operation of his/her/their business, and complete the KYC process within 30 days of receiving IBD ID number. The Distributor shall be responsible for obtaining any applicable registration, license, approval or authorization, a copy of which shall be provided to Toptime upon request. (c.)IBDs for Toptime shall: i. always carry their identity card and not visit the consumer's premises without prior appointment / approval; ii. truthfully and clearly identify themselves and state the purpose of solicitation to the prospective consumer and state the identity of Toptime, provide complete explanation and demonstration as well as description of the nature of products and services being offered for sale, provide details of prices, terms of payment, return policies, after-sales service, complaint redressal mechanism etc.; iii. provide a bill and receipt to the consumer for orders placed; iv. subject to applicable legal requirements, maintain proper books of accounts in prescribed forms; (d.)IBDs for Toptime shall not: i. use misleading, deceptive or unfair trade practices for sale or recruitment of prospective IBDs; ii. require or encourage otherToptime IBDs to purchase Toptime products or services in unreasonably large quantities; iii. provide any literature and/or training material, not restricted to collateral issued by Toptime, to a prospective and/or existing IBD which have not been approved by Toptime; iv. require prospective or existing IBDs to purchase any literature or training material or sales demonstration equipment. v. strictly adhere to, inter alia, the Toptime Rules of Conduct for Toptime IBDs.

9. Termination of the IBD Agreement.

The IBD may without assigning any reason, after giving written notice to Toptime terminate this Agreement with immediate effect and this Agreement would be terminated automatically. An IBD shall not be entitled to purchase Toptime products or services upon serving the notice. In addition to the above: (a.) Toptime may terminate this IBD Agreement forthwith in case: i. the IBD violates the provisions of the Rules of Conduct; ii. for reasons of non-performance of sales of Toptime products and services as per the targets defined from time to time, if any,; iii. for the breach of any provision hereof including but not limited to non-compliance to Rule 4 of the Toptime Rules of Conduct; iv. for the breach of Direct Selling guidelines published by the Government of India or any State Government; v. due to misrepresentation by the IBD to any consumer or prospective IBD; or vi. due to legal, regulatory or other developments that require material operational changes within the Territory, in which case Toptime may, if regulatory conditions allow, endeavour to restructure the agreement terms with the IBD on such terms and conditions as are then practical and legally permissible. (b.) Toptime shall also

have the right to terminate this Agreement by giving 30 days' notice in writing if the IBD fails to make any purchase or sale of Toptime products or services for a consecutive period exceeding 6 months. Toptime may from time to time amend any of the documents comprising the IBD Agreement through notice on its website, www.toptimenet.com. If the Distributor does not agree to be bound by such amendment(s), he/she/they may terminate the IBD Agreement with immediate effect by giving a written notice to Toptime. Otherwise, the Distributor's continued relationship with Toptime constitutes an affirmative acknowledgment by the Distributor of the amendment(s), and his/her/their agreement to be bound by the same.

- 10. Severability. If any provision of these Terms and Conditions is declared invalid or unenforceable, the remaining provisions shall remain in full force and effect.
- 11. Governing Law. The IBD Agreement and all questions of its interpretation shall be governed by and construed in accordance with the laws of the Republic of India, without regard to its principles of conflicts of laws. The Agreement is civil in nature and hence, it is to be governed and construed in accordance with the Indian Contract Act, 1872, the Code of Civil Procedure and other applicable laws of India.
- 12. Dispute Settlement. The parties shall endeavour to settle any dispute or difference arising out of or in connection with the IBD Agreement through mutual discussions within 30 days of such dispute arising. The IBD agrees that in the event it is not satisfied by any decision of Toptime, or in the event that any issue raised by the IBD has remained unresolved for a period of more than two months, and / or during the subsistence of this agreement or upon or after its termination, any issue or dispute that the IBD may have regarding the interpretation or operation of the clauses of this arrangement or any issues arising there from shall be referred to Grievance Redressal Committee set up by the company. Any dispute, difference or claim remaining unresolved post reference to the Grievance Redressal committee discussions shall be submitted to binding arbitration under the provisions of the Indian Arbitration and Conciliation Act, 1996. The venue of such arbitration shall be at Mumbai and the award of the Arbitrator shall be final and binding on all Parties. Subject to the above, courts at Mumbai shall alone have jurisdiction in relation to the IBD Agreement and matters connected here to.
- 13. Limitation on Liability. Toptime's liability, whether in Agreement or otherwise, arising out of or in connection with this IBD Agreement shall not exceed the less of:(a)actual damages or loss assessed by the arbitrator or any other dispute resolution mechanism adopted by the Parties, or;(b) the total commission earned by the Distributor during the six-month period preceding the date of the dispute.

By clicking here you agree to abide by the new Terms & Conditions.